

Vision Statement

To be the North American leader in Service and Quality, providing one stop shopping for all products to move water from the “Ground Up”.

Mission Statement

To serve our customers by supplying from stock the broadest range of high quality - competitively priced - products that are shipped promptly by product knowledgeable and courteous staff in order to return a profit acceptable to the company owners and provide the employees with a fair income and job opportunities.

FROM THE DESK OF GARY BOSHART PRESIDENT

2011 proved to be another successful year at Boshart Industries. Many thanks to the customers, reps and staff for contributing to this success.

Highlights of 2011 include the addition of two new injection moulding machines, the purchase of a new warehouse and the growth of the flexible connector line manufactured at our facility.

I look forward to the new year with optimism. Plans so far include adding to the no lead product offering and the introduction of more products from our injection moulding facility to name a couple.

In closing, I would like to take this opportunity to wish you and your families a happy New Year.

WELCOME TO TODD HOUSLEY

I am actually returning to Bosharts. I have worked as an independent sales rep previously, and will now be working directly for the company. I will cover Idaho, Montana and Utah.

I earned a Masters degree from Idaho State University in Environmental Science and worked for over 10 years for state and federal government departments, including the EPA and Department of Energy.

My father was a sales rep in pumps and irrigation for many years, so I grew up around the industry. Also, in the small Idaho town where I grew up, my grandfather owned a irrigation and pump repair shop, so I spent a lot of my childhood installing pivots and pulling pumps and gophering parts for him. I probably wasn't a lot of help, but somewhere along the way, I think I picked up a little knowledge about waterwell accessories.

I married a girl from Alberta, so she's happy to see me working for a Canadian company! Jennifer and I have been married for 14 years! We live in Idaho only 25 miles from where I grew up with my 2 kids, an 11 year old daughter, Reagan and my 6 year old son, Tanner. In my spare time I enjoy dirtbiking in the summer and fall and snowmachining and skiing in the winter. I love hiking and spending time in the mountains.

I'm looking forward to increasing sales for Boshart in my area, and hope to get to know all of you.



WELCOME TO NEW REPS

Welcome to Dan & Linda Gaston of TD Sales. Located in Encinitas, CAS, TD Sales will be covering the Plumbing and Industrial Accounts in Southern California, Clark County in Nevada and Hawaii.

UPCOMING TRADE SHOWS

Show	Location	Date
Colorado Water Well	Crown Plaza Hotel, DIA Denver, CO	Jan 5 - 7
Minnesota Water Well Association	Arrowwood Resort & Conference Center Alexandria, MN	Jan 23
Atlantic City Pool & Spa	Atlantic City Convention Center Atlantic City, NJ	Jan 24 - 26
Texas Groundwater Association	San Marcos Hotel & Convention Center San Marcos, TX	Jan 25 - 27
Pennsylvania Groundwater Association	Holiday Inn Harrisburg/Hershey (Grantville), PA	Jan 26 - 27
Arkansas Water Well	Clarion on Lake Hamilton Hot Springs, AR	Jan 26 - 27
Iowa Water Well Association	Coralville Marriot Hotel & Convention Center Coralville, IA	Jan 26 - 27
Maryland Delaware Water Well	Martin's West Baltimore, MD	Feb 9 - 10
Mountain States Groundwater	Aquarius Casino Resort Laughlin, NV	Feb 9 - 11
Pacific Northwest	Red Lion Hotel on the River Jantzen Beach Portland, OR	Feb 10 - 11
Oklahoma Ground Water Association	Embassy Suites Norman Hotel Norman, OK	Feb 15 -16
Virginia Water Well	Holiday Inn Select/Koger Richmond, VA	Feb 15 -16

WELL POINT PART NUMBER CHANGES

Part numbers have changed on well points. The part numbers now reflect the pipe length instead of the screen length.

OLD PART NUMBER	DESCRIPTION	NEW PART NUMBER
WP12-18-100M	1-1/4"x24"PIPE/18"SCREEN/100M	WP12-24-100M
WP12-18-60M	1-1/4"x24"PIPE/18"SCREEN/60M	WP12-24-60M
WP12-18-80M	1-1/4"x24"PIPE/18"SCREEN/80M	WP12-24-80M
WP12-24-100M	1-1/4"x30"PIPE/24"SCREEN/100M	WP12-30-100M
WP12-24-60M	1-1/4"x30"PIPE/24"SCREEN/60M	WP12-30-60M
WP12-24-80M	1-1/4"x30"PIPE/24"SCREEN/80M	WP12-30-80M
WP12-30-100M	1-1/4"x36"PIPE/30"SCREEN/100M	WP12-36-100M
WP12-30-60M	1-1/4"x36"PIPE/30"SCREEN/60M	WP12-36-60M
WP12-30-80M	1-1/4"x36"PIPE/30"SCREEN/80M	WP12-36-80M
WP12-42-100M	1-1/4"x48"PIPE/42"SCREEN/100M	WP12-48-100M
WP12-42-60M	1-1/4"x48"PIPE/42"SCREEN/60M	WP12-48-60M
WP12-42-80M	1-1/4"x48"PIPE/42"SCREEN/80M	WP12-48-80M
WP15-30-100M	1-1/2"x36"PIPE/30"SCREEN/100M	WP15-36-100M
WP15-30-60M	1-1/2"x36"PIPE/30"SCREEN/60M	WP15-36-60M
WP15-30-80M	1-1/2"x36"PIPE/30"SCREEN/80M	WP15-36-80M
WP20-30-100M	2"x36"PIPE/30"SCREEN/100M	WP20-36-100M
WP20-30-60M	2"x36"PIPE/30"SCREEN/60M	WP20-36-60M
WP20-30-80M	2"x36"PIPE/30"SCREEN/80M	WP20-36-80M
WP20-42-100M	2"x48"PIPE/42"SCREEN/100M	WP20-48-100M
WP20-42-60M	2"x48"PIPE/42"SCREEN/60M	WP20-48-60M
WP20-42-80M	2"x48"PIPE/42"SCREEN/80M	WP20-48-80M
WP20-54-80M	2"x60"PIPE/54"SCREEN/80M	WP20-60-80M

PRODUCT NOW AVAILABLE

PLASTIC QUICK CONNECT FITTINGS

Plastic Quick Connect fittings are manufactured from safe, non-toxic, lead free materials. Designed for use in water systems, food & beverage service and pneumatic systems. These fittings provide a quick and convenient assembly solution – saving time and expense. A wide range of fitting configurations are available for 1/4" and 3/8" O.D. PVC, Polyethylene, PEX, and Copper tubing. Manufactured using US FDA approved materials and products are tested and certified in accordance with ANSI/NSF-51 & 61-G standards.

Product Features:

- White Acetal Copolymer fittings, highly durable and resistant to fatigue and creep.
- Stainless steel gripper ring and NBR O-ring provide an instant leak proof connection.
- Quick and easy installation, no crimp tools, adhesives or clamps required.
- Fittings are removable and re-useable, the unique oval collet design provides an easy grip to assemble and disassemble without damage to tubing or fittings.
- Light weight for easy handling at sites.
- Excellent resistance to most organic compounds, industrial chemicals and gases.
- Tubes supports are sold separately and are recommended for use with soft tubing and hot liquids.



Applications:

- POU installations, Water dispensing, Filtering systems, Food/Beverage service, Agricultural/Irrigation

PART NO.	SIZE	QUANTITY	
		CTN	CASE
PQC-C04	1/4"od QC COUPLING	10	300
PQC-C06	3/8"od QC COUPLING	10	250
PQC-C0604	3/8"od x 1/4"od QC COUPLING	10	250
PQC-E04	1/4"od QC ELBOW	10	300
PQC-E06	3/8"od QC ELBOW	10	250
PQC-FA0404	1/4"od x 1/4"FPT QC ADAPTER	10	300
PQC-MA0402	1/4"od x 1/8"MPT QC ADAPTER	10	300
PQC-MA0404	1/4"od x 1/4"MPT QC ADAPTER	10	300
PQC-MA0406	1/4"od x 3/8"MPT QC ADAPTER	10	300
PQC-MA0604	3/8"od x 1/4"MPT QC ADAPTER	10	250
PQC-MA0606	3/8"od x 3/8"MPT QC ADAPTER	10	250
PQC-MA0608	3/8"od x 1/2"MPT QC ADAPTER	10	250
PQC-ME0402	1/4"od x 1/8"MPT QC ELBOW	10	300
PQC-ME0404	1/4"od x 1/4"MPT QC ELBOW	10	300
PQC-ME0604	3/8"od x 1/4"MPT QC ELBOW	10	250
PQC-ME0606	3/8"od x 3/8"MPT QC ELBOW	10	250
PQC-T04	1/4"od QC TEE	10	300
PQC-T06	3/8"od QC TEE	10	250
PQC-T060604	3/8" x 3/8" x 1/4"od QC TEE	10	250
PQCSVS-04	1/4"od QC SUPPLY VALVE	10	300
PQCSVS-04	3/8"od QC SUPPLY VALVE	10	300
PQCSVS-0404M	1/4"od x 1/4"M QC SUPPLY VALVE	10	300
PQC-LC04	1/4" od Locking Clip	10	
PQC-LC06	3/8" od Locking Clip	10	
PQC-TS04	1/4" od Tube Support	10	
PQC-TS06	3/8" od Tube Support	10	



BOSHART BIRTHDAYS

Happy Birthday to the following Boshart employees:

January

Connie Erb
Steven Crowley
Launi Weber
Steve Van Scheyndel
Bob Cummings
Ken Hepburn
Tricia Holmes Storey
Sandra Bowman
Peter Exel
Debbie Schur
Elisha Buchanan
Sherrin Clemmer
Paul Staight
Rodolfo Herrera

February

Susan Bedard
Robert Feltz
LeRoy Ebersol
Reid Shepley
Kathy Priestap
Derek Zehr
Harold Illman

BOSHART BULLETIN

This publication is to provide our Sales Representatives and key customers with up-to-date information about Boshart Industries Inc.

This is a bi-monthly publication.

If you have something you would like to contribute please call 519-595-4444.

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REMINDER:

“THE REDUCTION OF LEAD IN DRINKING WATER ACT”

On January 4, 2011 Congress signed into law an amendment to the Safe Drinking Water Act through Bill S.3874 (The Reduction of Lead in Drinking Water Act). The measure amends Section 1417 of the Safe Drinking Water Act by redefining “lead free”.

Effective January 4, 2014, this law will prohibit manufacturers and importers from selling plumbing fixtures that do not meet the new standards. The amendment now makes the Federal Law consistent with Act AB1953 which was passed in California in 2006 and Vermont’s Act 193. It will now limit the maximum content of lead in plumbing devices to a Weighted Average Lead Content of 0.25% or less.

Boshart Industries is committed to expanding our lead free product line. We are equally committed to update and provide accurate information on the harmful effects of lead by monitoring State Regulations. Contact your Inside Sales rep for further information.

BOSHART HOLIDAY CELEBRATIONS

Every year there are several events happening at Bosharts leading up to the Christmas season:

ANNUAL BOSHART CHRISTMAS BANQUET

On Saturday, November 26, Gary hosted the annual Boshart Christmas Banquet at the Milverton Complex.

Long Term Employee Service Awards were presented by Gary to the following employees:

5 Years

Bruce Haselgrove
Susan Bedard

15 Years

Chris Zehr
Roman Albrecht
Liz Gascho

20 Years

Julie Storey

OPERATION CHRISTMAS CHILD



For several years, Boshart Industries has participated in the Operation Christmas Child program. Mary Koehler again supervised the project and had many willing helpers to fill the boxes with donations made by the employees. There were 49 boxes filled for underprivileged children around the world. A special thank you to Gary for covering the freight costs.

CHRISTMAS FOOD DRIVE

Once again this year, in lieu of gifts for Gary, he asked that non-perishable food items be brought in, which were donated to the Milverton Loaves and Fishes Food Bank.

MILVERTON SANTA CLAUS PARADE

Boshart Industries participated in the annual Milverton Santa Claus Parade on Friday, December 9th. It is always a fun time watching the children eagerly awaiting Santa.

ANNUAL CHRISTMAS EVE DAY POTLUCK

The grand finale to the Christmas celebrations at Bosharts is the annual Christmas Eve potluck at noon. In the morning, Nadine Hanna and her helpers organized activities for the children of employees. Santa and two of his elves took time out of their busy schedule to spend time with the children!

