

FROM THE DESK OF GARY BOSHART PRESIDENT

I want to express my thanks to the Boshart Employees and Reps for their help through these difficult economic times.

As a company we are looking forward to the Spring Season which is always a busier time in our industry. There is great excitement building within the company pending the release of our new updated Web Site. I would also like to thank all of our Customers for their loyal support over the years. This ongoing support is appreciated.

WELCOME TO NEW SALES REPS

Welcome New Reps!! We would like to welcome aboard Lewis Marketing, Inc. to the family in the Carolinas. Our local inventory in Charlotte is being relocated at this printing and should be back up and running shortly. To better service our customer base in the Southeast, label printers, scanners and barcodes will be used here so the shipments look just like what we send out of Milverton. Lewis Marketing has a long history in the well, plumbing, & heating industries and we are proud to have them aboard. Should any of you know Glenn Thurman or Ron Jacobs, drop them a line and say hello.

UPDATE ON ABS WELL SEALS:

Redesigned 6" x 1", 6" x 1-1/4", 6-1/4" x 1" and 6-1/4" x 1-1/4" ABS Well Seals

Boshart's has modified the tooling for the four well seals listed below, changing the "offset" drop pipe hole to a "centered" drop pipe hole. This change was in response to requests from several accounts whom preferred the centered drop pipe holes. The decision to change from our original Black ABS to a white ABS material for these seals has been reversed. We had been asked to make this change, however our research on the topic of ultraviolet protection has confirmed that the black color is absolutely the best to offer protection against the effects of sunlight exposure. The black material contains "carbon black" which is an excellent property for maximum UV protection and provides superior protection well beyond that which is possible to obtain when using a white material which has the carbon black removed and replaced with the UV stabilizer additive. No amount of the UV additive can achieve the same protection level as a resin with carbon black.



Part No.	Description
WSP6010	6" x 1" Single Hole Black ABS Well Seal
WSP6012	6" x 1-1/4" Single Hole Black ABS Well Seal
WSP6210	6-1/4" x 1" Single Hole Black ABS Well Seal

FILTER HOUSINGS AND COMPLETE UNITS

Boshart Industries has expanded their line of sand separators and spin out filters. We now offer 3/4" MPT x 3/4" MPT filter units. All models are now available as complete units (housings with filter elements installed).

UPCOMING TRADE SHOWS

Show	Location	Date
National Hardware Show	Las Vegas Convention Center Las Vegas, NV	May 5-7
Florida Groundwater	Caribe Royale Orlando, FL	May 7-9

PRODUCTS NOW AVAILABLE

PIPE CUTTERS

- Durable cast metal body for many reliable straight cuts utilizing a smooth ratcheting action
- Latching handle for carrying in closed position
- High quality stainless steel blade (replacement blades available)
- Cuts up to 2” poly, PVC & ABS pipe (maximum pipe O.D. 2.375” / 60 mm)
- Rubber handle grip for optimal operation
- Supplied with hanger card for display
- Individually bagged and 2 per carton to prevent damage
- Weight: 3.5 lb ea



Part No.	Description	Quantity	
		Ctn	Case
28-PC-0120	accepts 1/8” - 2” pipe	2	10

Stainless Steel Blades

28-PCRB-0120	for 1/8” - 2”
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“ALL WEATHER” PIPE WRAP TAPE

Applications:

Boshart’s “All Weather” Pipe Wrap Tape gives a uniform protective coating against abrasion and corrosive action for steel pipe, fittings and electrical conduit systems. It provides a physical barrier that is moisture proof, inert and non-conducting. Whether you are protecting metal piping/mill coated pipe systems above or below ground, overhead piping/electrical conduit and fittings in industrial applications, this tough PVC plastic tape with high tack adhesive resists corrosive action by salt water, soil acids, alkalies and salts.

Specifications & Industry Listings:

- Easy to apply by hand with no special tools or equipment.
- Can be used on all types of pipe and fittings, including steel, galvanized, electrical conduit, cast and ductile iron.
- Pipe Wrap tape is listed by the International Association of Plumbing & Mechanical Officials (IAPMO) and carries the shield. Tape is tested to ASTM D-1000 standard.
- Provides excellent insulating capacities and superior abrasion resistance
- Resists/reduces corrosion problems caused by salts, salt water, soil acids and alkalis.
- Provides a dielectric barrier, prevents dielectric corrosion between buried steel pipe and soil minerals.
- Resists common chemicals and chemical vapors and protects against fungus and bacteria in many applications.
- Highly conformable remains pliable in a wide range of temperature and working environments, resists the effects of outdoor weathering and sunlight exposure.



Physical Properties:

Width: 2.0”
 Thickness: 10 mils (0.25mm)
 Tensile Strength: 19.84↑ lbs./in.,
 9↑ kgf/25mm (3.528 N/mm)
 Elongation At Break: 200↑ %
 Adhesion to Steel: 19.75↑ oz./in.,
 0.56↑ kgf/25mm (0.219 N/mm)

Part No.	Description	Qty Case
PW2-10	All Weather Pipe Wrap Tape Width 2” x Thickness 10 mils (0.25mm) x 100’	24



BOSHART BIRTHDAYS

Happy Birthday to the following Boshart employees:

May

Sharon Arndt
Dan Fenton
Mary Koehler
Ray Williams
Chris Zehr
Kevin Hamilton
Melissa Mulder

June

Kale Fallis
Jim Mullins
Rachel Kuepfer
Roman Albrecht
Winnie McCutchen
Catherine Roes

BOSHART BULLETIN

This publication is to provide our Sales Representatives and key customers with up-to-date information about Boshart Industries Inc.

This is a bi-monthly publication. If you have something you would like to contribute please call 519-595-4444. Sherrin Clemmer ext.49 sherrin.clemmer@boshart.com

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GETTING TO KNOW.....

Paul Erb, Product Manager

Hi, my name is Paul Erb and I joined the Boshart Team in June 1985 with a full head of hair. I was hired as an order picker shortly after Boshart's opened their new facility in Wellesley, ON. During the years to follow I managed the Warehouse and Freight systems. Upon our move to our current Milverton location in 1988 I started to assist Gary in the role of purchasing and sourcing, eventually taking the position of Purchasing Manager as the company grew and additional employees were added.



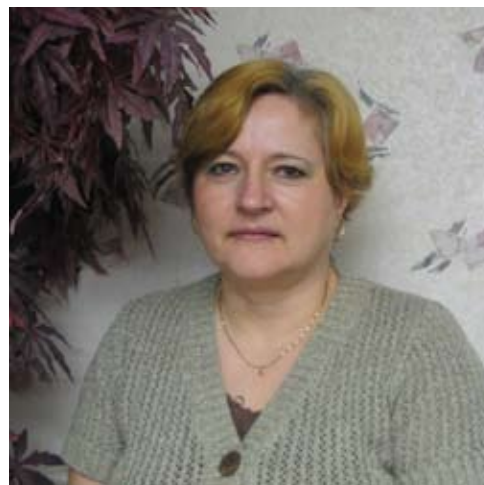
I, along with my lovely wife Melissa, am very excited about the arrival of Baby Erb (our first) this July. Melissa is a Registered Nurse currently working at the Listowel Hospital as well as V.O.N. (Victorian Order of Nurses) doing home care part time.

We enjoy travelling, camping, the game of Settlers, biking and renovating (just kidding) I am happy that B-B-Q season has finally arrived, and my favorite vegetable is Steak!

I am excited about my new role as Product Manager, which I have officially taken on April 1st of this year, officially handing over the Purchasing Manager torch to Dianne Scheerer. I have learned a great deal from Mel and Gary and thru these various jobs during the past 24 years and I look forward to putting this product knowledge to use as we continue to develop additional training and educational materials and videos. I also will enjoy having more time to work more closely with our Sales Management Team and Sales Rep's in the future as we make decisions on what new products to carry / develop or to discontinue as market trends change. It will also allow me to dedicate more time to overseeing, and working with the Q.C. and R & D departments.

Dianne Scheerer, Purchasing Manager

Hi, my name is Dianne Scheerer and I joined the Boshart Team in October 2008. I was hired as Purchasing Manager but started out learning the ropes as a buyer. I was



previously employed in the automotive sector purchasing for two manufacturing facilities, one in Ontario and the other in Tennessee. The company closed all the Canadian locations and moved operations to the US and Mexico.

I have three children and one grandchild. My youngest, Daniel is a grade 12 student. My daughter, Angela is a stay at home mom and my oldest son, Joe is a licensed Tool & Die maker. My husband and I enjoy camping (trailer style) and going to Automotive Swap Meets.

I enjoy reading, gardening and playing World Of Warcraft on line. The summer is my favorite time of the year spending time in my flowerbeds and vegetable garden.